

**Bristol Bay Regional Seafood Development Association**  
**Statement of Financial Position - Comparative**  
As of June 30, 2015

|   | Jun 30, 15          | Jun 30, 14          | \$ Change          |
|---|---------------------|---------------------|--------------------|
| <b>ASSETS</b>                           |                     |                     |                    |
| <b>Current Assets</b>                   |                     |                     |                    |
| <b>Checking/Savings</b>                 |                     |                     |                    |
| 1002 · Petty Cash                       | 31.00               | 31.00               | 0.00               |
| 1001 · Wells Fargo                      | 262,651.68          | 167,135.21          | 95,516.47          |
| 1003 · Vanguard - BR                    | 1,719,440.12        | 2,075,084.52        | -355,644.40        |
| 1004 · Vanguard - AT                    | 155,991.49          | 155,975.93          | 15.56              |
| 1005 · Vanguard - MMF                   | 229,457.45          | 272,082.17          | -42,624.72         |
| <b>Total Checking/Savings</b>           | <b>2,367,571.74</b> | <b>2,670,308.83</b> | <b>-302,737.09</b> |
| <b>Total Current Assets</b>             | <b>2,367,571.74</b> | <b>2,670,308.83</b> | <b>-302,737.09</b> |
| <b>TOTAL ASSETS</b>                     | <b>2,367,571.74</b> | <b>2,670,308.83</b> | <b>-302,737.09</b> |
| <b>LIABILITIES &amp; EQUITY</b>         |                     |                     |                    |
| <b>Liabilities</b>                      |                     |                     |                    |
| <b>Current Liabilities</b>              |                     |                     |                    |
| <b>Accounts Payable</b>                 |                     |                     |                    |
| 2000 · Accounts Payable - Non Project   | 23,375.00           | 68,048.47           | -44,673.47         |
| <b>2001 · Projects Payable</b>          |                     |                     |                    |
| 2015 · Projects Payable - FY2015        | 91,500.00           | 0.00                | 91,500.00          |
| 2014 · Projects Payable - FY2014        | 233,382.00          | 602,256.50          | -368,874.50        |
| 2013 · Projects Payable - FY2013        | 7,027.48            | 82,027.48           | -75,000.00         |
| <b>Total 2001 · Projects Payable</b>    | <b>331,909.48</b>   | <b>684,283.98</b>   | <b>-352,374.50</b> |
| 2001.1 · Allow for Cond'l Proj. Payable | -331,909.48         | -684,283.98         | 352,374.50         |
| <b>Total Accounts Payable</b>           | <b>23,375.00</b>    | <b>68,048.47</b>    | <b>-44,673.47</b>  |
| <b>Credit Cards</b>                     |                     |                     |                    |
| 2010 · Visa x6511                       | 1,774.77            | 3,598.72            | -1,823.95          |
| <b>Total Credit Cards</b>               | <b>1,774.77</b>     | <b>3,598.72</b>     | <b>-1,823.95</b>   |
| <b>Other Current Liabilities</b>        |                     |                     |                    |
| <b>2400 · Payroll Liabilities</b>       |                     |                     |                    |
| 2401 · FICA Payable                     | 1,575.78            | 0.00                | 1,575.78           |
| 2402 · FWT Payable                      | 1,528.00            | 0.00                | 1,528.00           |
| 2403 · FUTA Payable                     | 84.00               | 0.00                | 84.00              |
| 2404 · Washington SUI                   | 113.84              | 0.00                | 113.84             |
| <b>Total 2400 · Payroll Liabilities</b> | <b>3,301.62</b>     | <b>0.00</b>         | <b>3,301.62</b>    |
| 2100 · Deferred Grant Revenue - Moore   | 0.00                | 30,244.31           | -30,244.31         |
| <b>Total Other Current Liabilities</b>  | <b>3,301.62</b>     | <b>30,244.31</b>    | <b>-26,942.69</b>  |
| <b>Total Current Liabilities</b>        | <b>28,451.39</b>    | <b>101,891.50</b>   | <b>-73,440.11</b>  |
| <b>Total Liabilities</b>                | <b>28,451.39</b>    | <b>101,891.50</b>   | <b>-73,440.11</b>  |
| <b>Equity</b>                           |                     |                     |                    |
| 3200 · Unrestricted Net Assets          | 745,951.88          | 3,490,655.46        | -2,744,703.58      |
| 3210 · Brd Designated - Budget Reserve  | 2,419,309.00        | 0.00                | 2,419,309.00       |
| Net Income                              | -826,140.53         | -922,238.13         | 96,097.60          |
| <b>Total Equity</b>                     | <b>2,339,120.35</b> | <b>2,568,417.33</b> | <b>-229,296.98</b> |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>   | <b>2,367,571.74</b> | <b>2,670,308.83</b> | <b>-302,737.09</b> |

3200 and 3210 combined = the cumulative amount of all gains & losses for the organization since inception.

The amount in the reserve as of 12/31/14.

Net income = the current year results of operations (same # as bottom line on statement of activities).

**Bristol Bay Regional Seafood Development Association**  
**Statement of Activities - Comparative Detail**  
 January through June 2015

|   | Jan - Jun 15      | Jan - Jun 14      | \$ Change                      |
|---|-------------------|-------------------|--------------------------------|
| <b>Ordinary Income/Expense</b>                      |                   |                   |                                |
| <b>Income</b>                                       |                   |                   |                                |
| 4010 · Grant Revenue                                | -34,511.18        | 294,453.97        | -328,965.15                    |
| 4100 · Interest Income                              | 157.14            | 148.04            | 9.10                           |
| <b>Total Income</b>                                 | <b>-34,354.04</b> | <b>294,602.01</b> | <b>-328,956.05</b>             |
| <b>Gross Profit</b>                                 | <b>-34,354.04</b> | <b>294,602.01</b> | <b>-328,956.05</b>             |
| <b>Expense</b>                                      |                   |                   |                                |
| 6000 · Payroll Expenses                             |                   |                   | We had no employees last year. |
| 6005 · Salaries & Wages                             | 46,384.46         | 0.00              | 46,384.46                      |
| 6010 · Payroll Taxes                                |                   |                   |                                |
| 6013 · Payroll Taxes - Fed                          | 3,632.41          | 0.00              | 3,632.41                       |
| 6011 · Washington SUI                               | 308.10            | 0.00              | 308.10                         |
| 6012 · Washington L&I (WC)                          | 85.25             | 0.00              | 85.25                          |
| <b>Total 6010 · Payroll Taxes</b>                   | <b>4,025.76</b>   | <b>0.00</b>       | <b>4,025.76</b>                |
| 6000 · Payroll Expenses - Other                     | 10.15             | 0.00              | 10.15                          |
| <b>Total 6000 · Payroll Expenses</b>                | <b>50,420.37</b>  | <b>0.00</b>       | <b>50,420.37</b>               |
| 6100 · Advertising                                  | 3,094.41          | -63,919.20        | 67,013.61                      |
| 6105 · Licenses, Permits & Compliance               | 543.98            | 0.00              | 543.98                         |
| 6150 · Bank Fees                                    | 286.07            | 278.32            | 7.75                           |
| 6425 · Dues & Subscriptions                         | 786.80            | 747.00            | 39.80                          |
| 6830 · Non-board Meetings & Travel                  |                   |                   |                                |
| 6831 · Transportation                               | 27,512.49         | 43,870.75         | -16,358.26                     |
| 6832 · Hotel  | 27,536.35         | 7,687.11          | 19,849.24                      |
| 6833 · Non-taxable Per Diem                         | 3,829.69          | 2,397.41          | 1,432.28                       |
| 6834 · Taxable Per Diem                             | 0.00              | 1,564.76          | -1,564.76                      |
| 6835 · Other Expenses                               | 7,253.97          | 249.30            | 7,004.67                       |
| 6830 · Non-board Meetings & Travel - Other          | 0.00              | 13,999.59         | -13,999.59                     |
| <b>Total 6830 · Non-board Meetings &amp; Travel</b> | <b>66,132.50</b>  | <b>69,768.92</b>  | <b>-3,636.42</b>               |
| 6840 · Conference, Convention, Meeting              | 16,461.35         | 9,463.44          | 6,997.91                       |
| 6850 · Board Meetings & Travel                      |                   |                   |                                |
| 6851 · Transportation                               | 15,902.76         | 36,892.51         | -20,989.75                     |
| 6852 · Hotel  | 9,416.93          | 12,574.72         | -3,157.79                      |
| 6853 · Per Diem                                     | 3,636.15          | 7,271.30          | -3,635.15                      |
| 6854 · Meeting Fee                                  | 19,050.00         | 14,384.00         | 4,666.00                       |
| 6855 · Other Expenses                               | 6,834.26          | 10,144.79         | -3,310.53                      |
| <b>Total 6850 · Board Meetings &amp; Travel</b>     | <b>54,840.10</b>  | <b>81,267.32</b>  | <b>-26,427.22</b>              |
| 7010 · Business Meals                               | 997.26            | 0.00              | 997.26                         |
| 7020 · Computer & Internet                          |                   |                   |                                |
| 7021 · Web Hosting                                  | 9.17              | 244.90            | -235.73                        |
| 7022 · Website Management                           | 577.00            | 8,641.22          | -8,064.22                      |
| 7020 · Computer & Internet - Other                  | 1,374.00          | 5,752.60          | -4,378.60                      |
| <b>Total 7020 · Computer &amp; Internet</b>         | <b>1,960.17</b>   | <b>14,638.72</b>  | <b>-12,678.55</b>              |
| 7030 · Member Relations/Events                      | 1,763.00          | 946.08            | 816.92                         |
| 7040 · Office Supplies                              | 402.94            | 1,073.53          | -670.59                        |
| 7050 · Postage & Shipping                           | 11,683.42         | 703.18            | 10,980.24                      |
| 7060 · Telephone                                    | 1,116.00          | 153.57            | 962.43                         |
| 7075 · Printing                                     | 21,549.26         | 27,935.46         | -6,386.20                      |
| 7076 · Newsletter/Member mailings                   | 0.00              | 11,300.59         | -11,300.59                     |
| 7080 · Insurance                                    | 3,638.00          | 2,020.00          | 1,618.00                       |

This is the amount returned to the Moore Foundation.

We had no employees last year.

This was \$ recoded to Sustainability Awareness at the request of the auditor.

\$20,560 is Culinary Tour.

\$4K is Culinary Tour.

I miscoded the postcard mailings to here; Should be 7076.

**Bristol Bay Regional Seafood Development Association**  
**Statement of Activities - Comparative Detail**  
 January through June 2015

|  | Jan - Jun 15       | Jan - Jun 14         | \$ Change          |
|--|--------------------|----------------------|--------------------|
| <b>7100 - Professional Services</b>  |                    |                      |                    |
| 7101 - Accounting Fees <b>2 audits, 2 990s</b>   | 54,775.85          | 25,033.33            | 29,742.52          |
| 7102 - Communication Services <b>less use of Fieldwork</b>   | 26,868.75          | 47,916.93            | -21,048.18         |
| 7103 - Computer Services   | 361.20             | 0.00                 | 361.20             |
| 7104 - Legal Fees <b>Lobbying, transition to employees.</b>  | 45,068.37          | 10,915.94            | 34,152.43          |
| 7105 - Marketing <b>Too high initial estimate of costs.</b>  | 43,924.16          | 91,698.39            | -47,774.23         |
| 7106 - Other Professional Services <b>Bob had a lot of external contracts with people.</b>                                 | 40,824.35          | 117,241.27           | -76,416.92         |
| 7108 - Outside Contract Services   | 0.00               | -3,302.19            | 3,302.19           |
| <b>Total 7100 - Professional Services</b>  | <b>211,822.68</b>  | <b>289,503.67</b>    | <b>-77,680.99</b>  |
| 7110 - Management Services <b>This has been moved to Payroll.</b>  | 0.00               | 61,006.98            | -61,006.98         |
| 7500 - Supplies  | 1,914.52           | 209.04               | 1,705.48           |
| 7600 - Sustainability Awareness  | 0.00               | 345,830.97           | -345,830.97        |
| 7605 - Sales Tax <b>Bear Trail Lodge tax</b>   | 43.32              | 0.00                 | 43.32              |
| 7800 - Projects (fmly Grant Awards)  | 0.00               | 811,913.77           | -811,913.77        |
| 7800.2 - Grant Award Adj -Released Funds   | 0.00               | -333,358.86          | 333,358.86         |
| 7825 - Board/Staff Projects  | 296,153.34         | 1,299.45             | 294,853.89         |
| <b>Total Expense</b>   | <b>745,609.49</b>  | <b>1,332,781.95</b>  | <b>-587,172.46</b> |
| <b>Net Ordinary Income</b>   | <b>-779,963.53</b> | <b>-1,038,179.94</b> | <b>258,216.41</b>  |
| <b>Other Income/Expense</b>  |                    |                      |                    |
| <b>Other Expense</b>   |                    |                      |                    |
| 7800.1 - Project Allowance Adj. <b>The difference between what has been "encumbered" and what has actually been spent.</b> | 46,177.00          | -115,941.81          | 162,118.81         |
| <b>Total Other Expense</b>   | <b>46,177.00</b>   | <b>-115,941.81</b>   | <b>162,118.81</b>  |
| <b>Net Other Income</b>  | <b>-46,177.00</b>  | <b>115,941.81</b>    | <b>-162,118.81</b> |
| <b>Net Income</b>  | <b>-826,140.53</b> | <b>-922,238.13</b>   | <b>96,097.60</b>   |

**Bristol Bay Regional Seafood Development Association**  
**Statement of Activities by Class**  
January through June 2015

|   | Moore                |                  |                  |                 |                 | Sustain-<br>ability | TOTAL             |
|---|----------------------|------------------|------------------|-----------------|-----------------|---------------------|-------------------|
|   | Foundation -<br>FY14 | Organization     | Marketing        | Quality         | Research        |                     |                   |
| <b>Ordinary Income/Expense</b>                      |                      |                  |                  |                 |                 |                     |                   |
| <b>Income</b>                                       |                      |                  |                  |                 |                 |                     |                   |
| 4010 · Grant Revenue                                | -34,511.18           | 0.00             | 0.00             | 0.00            | 0.00            | 0.00                | -34,511.18        |
| 4100 · Interest Income                              | 0.00                 | 157.14           | 0.00             | 0.00            | 0.00            | 0.00                | 157.14            |
| <b>Total Income</b>                                 | <b>-34,511.18</b>    | <b>157.14</b>    | <b>0.00</b>      | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>         | <b>-34,354.04</b> |
| <b>Gross Profit</b>                                 | <b>-34,511.18</b>    | <b>157.14</b>    | <b>0.00</b>      | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>         | <b>-34,354.04</b> |
| <b>Expense</b>                                      |                      |                  |                  |                 |                 |                     |                   |
| <b>6000 · Payroll Expenses</b>                      |                      |                  |                  |                 |                 |                     |                   |
| 6005 · Salaries & Wages                             | 0.00                 | 37,204.46        | 4,590.00         | 0.00            | 0.00            | 4,590.00            | 46,384.46         |
| 6010 · Payroll Taxes                                |                      |                  |                  |                 |                 |                     |                   |
| 6013 · Payroll Taxes - Fed                          | 0.00                 | 2,888.14         | 372.15           | 0.00            | 0.00            | 372.12              | 3,632.41          |
| 6011 · Washington SUI                               | 0.00                 | 194.26           | 56.94            | 0.00            | 0.00            | 56.90               | 308.10            |
| 6012 · Washington L&I (WC)                          | 0.00                 | 85.25            | 0.00             | 0.00            | 0.00            | 0.00                | 85.25             |
| <b>Total 6010 · Payroll Taxes</b>                   | <b>0.00</b>          | <b>3,167.65</b>  | <b>429.09</b>    | <b>0.00</b>     | <b>0.00</b>     | <b>429.02</b>       | <b>4,025.76</b>   |
| 6000 · Payroll Expenses - Other                     | 0.00                 | 10.15            | 0.00             | 0.00            | 0.00            | 0.00                | 10.15             |
| <b>Total 6000 · Payroll Expenses</b>                | <b>0.00</b>          | <b>40,382.26</b> | <b>5,019.09</b>  | <b>0.00</b>     | <b>0.00</b>     | <b>5,019.02</b>     | <b>50,420.37</b>  |
| 6100 · Advertising                                  | 0.00                 | 89.41            | 3,005.00         | 0.00            | 0.00            | 0.00                | 3,094.41          |
| 6105 · Licenses, Permits & Compliance               | 0.00                 | 69.48            | 474.50           | 0.00            | 0.00            | 0.00                | 543.98            |
| 6150 · Bank Fees                                    | 0.00                 | 286.07           | 0.00             | 0.00            | 0.00            | 0.00                | 286.07            |
| 6425 · Dues & Subscriptions                         | 0.00                 | 786.80           | 0.00             | 0.00            | 0.00            | 0.00                | 786.80            |
| <b>6830 · Non-board Meetings &amp; Travel</b>       |                      |                  |                  |                 |                 |                     |                   |
| 6831 · Transportation                               | 1,299.55             | 6,119.30         | 11,157.20        | 1,433.25        | 0.00            | 7,503.19            | 27,512.49         |
| 6832 · Hotel  | 504.16               | 2,380.68         | 21,595.11        | 244.16          | 0.00            | 2,812.24            | 27,536.35         |
| 6833 · Non-taxable Per Diem                         | 247.75               | 904.50           | 927.72           | 126.00          | 0.00            | 1,623.72            | 3,829.69          |
| 6835 · Other Expenses                               | 7.50                 | 2,845.12         | 4,270.45         | 0.00            | 0.00            | 130.90              | 7,253.97          |
| 6830 · Non-board Meetings & Travel - Other          | -4,484.34            | 0.00             | 0.00             | 0.00            | 0.00            | 4,484.34            | 0.00              |
| <b>Total 6830 · Non-board Meetings &amp; Travel</b> | <b>-2,425.38</b>     | <b>12,249.60</b> | <b>37,950.48</b> | <b>1,803.41</b> | <b>0.00</b>     | <b>16,554.39</b>    | <b>66,132.50</b>  |
| 6840 · Conference, Convention, Meeting              | 0.00                 | 0.00             | 2,962.58         | 0.00            | 0.00            | 13,498.77           | 16,461.35         |
| <b>6850 · Board Meetings &amp; Travel</b>           |                      |                  |                  |                 |                 |                     |                   |
| 6851 · Transportation                               | 0.00                 | 11,493.84        | 67.94            | 0.00            | 0.00            | 4,340.98            | 15,902.76         |
| 6852 · Hotel  | 0.00                 | 8,071.23         | 0.00             | 0.00            | 0.00            | 1,345.70            | 9,416.93          |
| 6853 · Per Diem                                     | 0.00                 | 2,593.90         | 0.00             | 0.00            | 0.00            | 1,042.25            | 3,636.15          |
| 6854 · Meeting Fee                                  | 0.00                 | 16,050.00        | 300.00           | 0.00            | 0.00            | 2,700.00            | 19,050.00         |
| 6855 · Other Expenses                               | 0.00                 | 4,643.77         | 0.00             | 330.70          | 1,859.79        | 0.00                | 6,834.26          |
| <b>Total 6850 · Board Meetings &amp; Travel</b>     | <b>0.00</b>          | <b>42,852.74</b> | <b>367.94</b>    | <b>330.70</b>   | <b>1,859.79</b> | <b>9,428.93</b>     | <b>54,840.10</b>  |
| 7010 · Business Meals                               | 40.70                | 518.00           | 108.08           | 0.00            | 0.00            | 330.48              | 997.26            |
| <b>7020 · Computer &amp; Internet</b>               |                      |                  |                  |                 |                 |                     |                   |
| 7021 · Web Hosting                                  | 0.00                 | 0.00             | 9.17             | 0.00            | 0.00            | 0.00                | 9.17              |
| 7022 · Website Management                           | 380.30               | 62.30            | 134.40           | 0.00            | 0.00            | 0.00                | 577.00            |
| 7020 · Computer & Internet - Other                  | 0.00                 | 457.98           | 457.98           | 0.00            | 0.00            | 458.04              | 1,374.00          |
| <b>Total 7020 · Computer &amp; Internet</b>         | <b>380.30</b>        | <b>520.28</b>    | <b>601.55</b>    | <b>0.00</b>     | <b>0.00</b>     | <b>458.04</b>       | <b>1,960.17</b>   |
| 7030 · Member Relations/Events                      | 500.00               | 500.00           | 500.00           | 0.00            | 0.00            | 263.00              | 1,763.00          |
| 7040 · Office Supplies                              | 0.00                 | 276.98           | 125.96           | 0.00            | 0.00            | 0.00                | 402.94            |
| 7050 · Postage & Shipping                           | 0.00                 | 7,703.51         | 1,638.57         | 0.00            | 1,466.00        | 875.34              | 11,683.42         |
| 7060 · Telephone                                    | 0.00                 | 611.11           | 25.40            | 63.85           | 0.00            | 415.64              | 1,116.00          |
| 7075 · Printing                                     | 328.20               | 7,975.21         | 1,358.88         | 0.00            | 1,398.92        | 10,488.05           | 21,549.26         |
| 7080 · Insurance                                    | 0.00                 | 3,638.00         | 0.00             | 0.00            | 0.00            | 0.00                | 3,638.00          |

**Bristol Bay Regional Seafood Development Association**  
**Statement of Activities by Class**  
 January through June 2015

|  | Moore<br>Foundation -<br>FY14 | Organization       | Marketing          | Quality           | Research          | Sustain-<br>ability | TOTAL              |
|--|-------------------------------|--------------------|--------------------|-------------------|-------------------|---------------------|--------------------|
| <b>7100 · Professional Services</b>        |                               |                    |                    |                   |                   |                     |                    |
| 7101 · Accounting Fees                     | 0.00                          | 50,764.85          | 0.00               | 0.00              | 0.00              | 4,011.00            | 54,775.85          |
| 7102 · Communication Services              | 910.00                        | 11,227.50          | 13,767.25          | 0.00              | 0.00              | 964.00              | 26,868.75          |
| 7103 · Computer Services                   | 0.00                          | 186.90             | 174.30             | 0.00              | 0.00              | 0.00                | 361.20             |
| 7104 · Legal Fees                          | 0.00                          | 23,662.12          | 0.00               | 0.00              | 0.00              | 21,406.25           | 45,068.37          |
| 7105 · Marketing                           | -300.00                       | 58.50              | 38,265.66          | 0.00              | 0.00              | 5,900.00            | 43,924.16          |
| 7106 · Other Professional Services         | 0.00                          | 3,024.88           | 9,847.83           | 2,500.00          | -2,132.50         | 27,584.14           | 40,824.35          |
| <b>Total 7100 · Professional Services</b>  | <b>610.00</b>                 | <b>88,924.75</b>   | <b>62,055.04</b>   | <b>2,500.00</b>   | <b>-2,132.50</b>  | <b>59,865.39</b>    | <b>211,822.68</b>  |
| <b>7500 · Supplies</b>                     | 0.00                          | 0.00               | 1,604.96           | 0.00              | 0.00              | 309.56              | 1,914.52           |
| <b>7600 · Sustainability Awareness</b>     | -33,945.00                    | 0.00               | 0.00               | 0.00              | 0.00              | 33,945.00           | 0.00               |
| <b>7605 · Sales Tax</b>                    | 0.00                          | 0.00               | 43.32              | 0.00              | 0.00              | 0.00                | 43.32              |
| <b>7800 · Projects (fmly Grant Awards)</b> | 0.00                          | 0.00               | 15,000.00          | 0.00              | -15,000.00        | 0.00                | 0.00               |
| <b>7825 · Board/Staff Projects</b>         | 0.00                          | 20,000.00          | 99,153.34          | 55,000.00         | 72,000.00         | 50,000.00           | 296,153.34         |
| <b>Total Expense</b>                       | <b>-34,511.18</b>             | <b>227,384.20</b>  | <b>231,994.69</b>  | <b>59,697.96</b>  | <b>59,592.21</b>  | <b>201,451.61</b>   | <b>745,609.49</b>  |
| <b>Net Ordinary Income</b>                 | 0.00                          | -227,227.06        | -231,994.69        | -59,697.96        | -59,592.21        | -201,451.61         | -779,963.53        |
| <b>Other Income/Expense</b>                |                               |                    |                    |                   |                   |                     |                    |
| Other Expense                              |                               |                    |                    |                   |                   |                     |                    |
| 7800.1 · Project Allowance Adj.            | 0.00                          | -20,000.00         | 44,499.40          | -10,000.00        | 24,177.00         | 7,500.60            | 46,177.00          |
| <b>Total Other Expense</b>                 | 0.00                          | -20,000.00         | 44,499.40          | -10,000.00        | 24,177.00         | 7,500.60            | 46,177.00          |
| <b>Net Other Income</b>                    | 0.00                          | 20,000.00          | -44,499.40         | 10,000.00         | -24,177.00        | -7,500.60           | -46,177.00         |
| <b>Net Income</b>                          | <b>0.00</b>                   | <b>-207,227.06</b> | <b>-276,494.09</b> | <b>-49,697.96</b> | <b>-83,769.21</b> | <b>-208,952.21</b>  | <b>-826,140.53</b> |

**Bristol Bay Regional Seafood Development Association**  
**Statement of Activities - Budget vs. Actual**  
 January through June 2015

|  | Moore Foundation - FY14 |             |                | Organization       |                     |                      |
|--|-------------------------|-------------|----------------|--------------------|---------------------|----------------------|
|  | Jan - Jun 15            | Budget      | \$ Over Budget | Jan - Jun 15       | Budget              | \$ Over Budget       |
| <b>Ordinary Income/Expense</b>         |                         |             |                |                    |                     |                      |
| <b>Income</b>                          |                         |             |                |                    |                     |                      |
| 4000 - Assessments                     | 0.00                    |             |                | 0.00               | 1,376,421.96        | -1,376,421.96        |
| 4010 - Grant Revenue                   | -34,511.18              |             |                | 0.00               |                     |                      |
| 4050 - Donations                       | 0.00                    |             |                | 0.00               |                     |                      |
| 4100 - Interest Income                 | 0.00                    |             |                | 157.14             | 750.00              | -592.86              |
| 4900 - Cash/Budget Reserve             | 0.00                    |             |                | 0.00               | 466,933.53          | -466,933.53          |
| <b>Total Income</b>                    | <b>-34,511.18</b>       |             |                | <b>157.14</b>      | <b>1,844,105.49</b> | <b>-1,843,948.35</b> |
| <b>Cost of Goods Sold</b>              |                         |             |                |                    |                     |                      |
| 5010 - Funds to Reserve (25%)          | 0.00                    |             |                | 0.00               | 344,105.49          | -344,105.49          |
| <b>Total COGS</b>                      | <b>0.00</b>             |             |                | <b>0.00</b>        | <b>344,105.49</b>   | <b>-344,105.49</b>   |
| <b>Gross Profit</b>                    | <b>-34,511.18</b>       |             |                | <b>157.14</b>      | <b>1,500,000.00</b> | <b>-1,499,842.86</b> |
| <b>Expense</b>                         |                         |             |                |                    |                     |                      |
| 6000 - Payroll Expenses                | 0.00                    |             |                | 40,382.26          |                     |                      |
| 6100 - Advertising                     | 0.00                    |             |                | 89.41              |                     |                      |
| 6105 - Licenses, Permits & Compliance  | 0.00                    |             |                | 69.48              | 100.00              | -30.52               |
| 6150 - Bank Fees                       | 0.00                    |             |                | 286.07             | 300.00              | -13.93               |
| 6425 - Dues & Subscriptions            | 0.00                    |             |                | 786.80             | 850.00              | -63.20               |
| 6830 - Non-board Meetings & Travel     | -2,425.38               |             |                | 12,249.60          | 28,653.00           | -16,403.40           |
| 6840 - Conference, Convention, Meeting | 0.00                    |             |                | 0.00               | 5,000.00            | -5,000.00            |
| 6850 - Board Meetings & Travel         | 0.00                    |             |                | 42,852.74          | 175,635.00          | -132,782.26          |
| 7010 - Business Meals                  | 40.70                   |             |                | 518.00             | 250.00              | 268.00               |
| 7015 - Charitable Contributions        | 0.00                    |             |                | 0.00               | 250.00              | -250.00              |
| 7020 - Computer & Internet             | 380.30                  |             |                | 520.28             | 8,960.00            | -8,439.72            |
| 7030 - Member Relations/Events         | 500.00                  |             |                | 500.00             | 1,500.00            | -1,000.00            |
| 7040 - Office Supplies                 | 0.00                    |             |                | 276.98             | 500.00              | -223.02              |
| 7050 - Postage & Shipping              | 0.00                    |             |                | 7,703.51           | 475.00              | 7,228.51             |
| 7060 - Telephone                       | 0.00                    |             |                | 611.11             | 1,200.00            | -588.89              |
| 7075 - Printing                        | 328.20                  |             |                | 7,975.21           | 1,850.00            | 6,125.21             |
| 7076 - Newsletter/Member mailings      | 0.00                    |             |                | 0.00               | 18,500.00           | -18,500.00           |
| 7080 - Insurance                       | 0.00                    |             |                | 3,638.00           | 5,000.00            | -1,362.00            |
| 7100 - Professional Services           | 610.00                  |             |                | 88,924.75          | 92,000.00           | -3,075.25            |
| 7110 - Management Services             | 0.00                    |             |                | 0.00               | 113,500.00          | -113,500.00          |
| 7500 - Supplies                        | 0.00                    |             |                | 0.00               |                     |                      |
| 7600 - Sustainability Awareness        | -33,945.00              |             |                | 0.00               |                     |                      |
| 7605 - Sales Tax                       | 0.00                    |             |                | 0.00               |                     |                      |
| 7800 - Projects (fmly Grant Awards)    | 0.00                    |             |                | 0.00               | 20,000.00           | -20,000.00           |
| 7825 - Board/Staff Projects            | 0.00                    |             |                | 20,000.00          |                     |                      |
| <b>Total Expense</b>                   | <b>-34,511.18</b>       |             |                | <b>227,384.20</b>  | <b>474,523.00</b>   | <b>-247,138.80</b>   |
| <b>Net Ordinary Income</b>             | <b>0.00</b>             |             |                | <b>-227,227.06</b> | <b>1,025,477.00</b> | <b>-1,252,704.06</b> |
| <b>Other Income/Expense</b>            |                         |             |                |                    |                     |                      |
| <b>Other Expense</b>                   |                         |             |                |                    |                     |                      |
| 7800.1 - Project Allowance Adj.        | 0.00                    |             |                | -20,000.00         |                     |                      |
| <b>Total Other Expense</b>             | <b>0.00</b>             |             |                | <b>-20,000.00</b>  |                     |                      |
| <b>Net Other Income</b>                | <b>0.00</b>             | <b>0.00</b> | <b>0.00</b>    | <b>20,000.00</b>   | <b>0.00</b>         | <b>20,000.00</b>     |
| <b>Net Income</b>                      | <b>0.00</b>             | <b>0.00</b> | <b>0.00</b>    | <b>-207,227.06</b> | <b>1,025,477.00</b> | <b>-1,232,704.06</b> |

**Bristol Bay Regional Seafood Development Association**  
**Statement of Activities - Budget vs. Actual**  
 January through June 2015

|  | Marketing                 |                           |                         | Quality                  |                           |                         |
|--|---------------------------|---------------------------|-------------------------|--------------------------|---------------------------|-------------------------|
|  | Jan - Jun 15              | Budget                    | \$ Over Budget          | Jan - Jun 15             | Budget                    | \$ Over Budget          |
| <b>Ordinary Income/Expense</b>         |                           |                           |                         |                          |                           |                         |
| <b>Income</b>                          |                           |                           |                         |                          |                           |                         |
| 4000 · Assessments                     | 0.00                      |                           |                         | 0.00                     |                           |                         |
| 4010 · Grant Revenue                   | 0.00                      |                           |                         | 0.00                     |                           |                         |
| 4050 · Donations                       | 0.00                      |                           |                         | 0.00                     |                           |                         |
| 4100 · Interest Income                 | 0.00                      |                           |                         | 0.00                     |                           |                         |
| 4900 · Cash/Budget Reserve             | 0.00                      |                           |                         | 0.00                     |                           |                         |
| <b>Total Income</b>                    | <u>0.00</u>               |                           |                         | <u>0.00</u>              |                           |                         |
| <b>Cost of Goods Sold</b>              |                           |                           |                         |                          |                           |                         |
| 5010 · Funds to Reserve (25%)          | 0.00                      |                           |                         | 0.00                     |                           |                         |
| <b>Total COGS</b>                      | <u>0.00</u>               |                           |                         | <u>0.00</u>              |                           |                         |
| <b>Gross Profit</b>                    | 0.00                      |                           |                         | 0.00                     |                           |                         |
| <b>Expense</b>                         |                           |                           |                         |                          |                           |                         |
| 6000 · Payroll Expenses                | 5,019.09                  |                           |                         | 0.00                     |                           |                         |
| 6100 · Advertising                     | 3,005.00                  | 7,000.00                  | -3,995.00               | 0.00                     |                           |                         |
| 6105 · Licenses, Permits & Compliance  | 474.50                    |                           |                         | 0.00                     |                           |                         |
| 6150 · Bank Fees                       | 0.00                      |                           |                         | 0.00                     |                           |                         |
| 6425 · Dues & Subscriptions            | 0.00                      | 2,000.00                  | -2,000.00               | 0.00                     |                           |                         |
| 6830 · Non-board Meetings & Travel     | 37,950.48                 | 53,734.00                 | -15,783.52              | 1,803.41                 |                           |                         |
| 6840 · Conference, Convention, Meeting | 2,962.58                  | 12,000.00                 | -9,037.42               | 0.00                     |                           |                         |
| 6850 · Board Meetings & Travel         | 367.94                    | 4,505.00                  | -4,137.06               | 330.70                   | 2,895.00                  | -2,564.30               |
| 7010 · Business Meals                  | 108.08                    |                           |                         | 0.00                     |                           |                         |
| 7015 · Charitable Contributions        | 0.00                      |                           |                         | 0.00                     |                           |                         |
| 7020 · Computer & Internet             | 601.55                    | 3,900.00                  | -3,298.45               | 0.00                     |                           |                         |
| 7030 · Member Relations/Events         | 500.00                    |                           |                         | 0.00                     |                           |                         |
| 7040 · Office Supplies                 | 125.96                    |                           |                         | 0.00                     |                           |                         |
| 7050 · Postage & Shipping              | 1,638.57                  | 3,500.00                  | -1,861.43               | 0.00                     |                           |                         |
| 7060 · Telephone                       | 25.40                     |                           |                         | 63.85                    |                           |                         |
| 7075 · Printing                        | 1,358.88                  | 14,800.00                 | -13,441.12              | 0.00                     |                           |                         |
| 7076 · Newsletter/Member mailings      | 0.00                      |                           |                         | 0.00                     |                           |                         |
| 7080 · Insurance                       | 0.00                      |                           |                         | 0.00                     |                           |                         |
| 7100 · Professional Services           | 62,055.04                 | 124,800.00                | -62,744.96              | 2,500.00                 | 20,000.00                 | -17,500.00              |
| 7110 · Management Services             | 0.00                      |                           |                         | 0.00                     |                           |                         |
| 7500 · Supplies                        | 1,604.96                  | 1,600.00                  | 4.96                    | 0.00                     |                           |                         |
| 7600 · Sustainability Awareness        | 0.00                      |                           |                         | 0.00                     |                           |                         |
| 7605 · Sales Tax                       | 43.32                     |                           |                         | 0.00                     |                           |                         |
| 7800 · Projects (fmly Grant Awards)    | 15,000.00                 | 100,000.00                | -85,000.00              | 0.00                     | 113,000.00                | -113,000.00             |
| 7825 · Board/Staff Projects            | 99,153.34                 |                           |                         | 55,000.00                |                           |                         |
| <b>Total Expense</b>                   | <u>231,994.69</u>         | <u>327,839.00</u>         | <u>-95,844.31</u>       | <u>59,697.96</u>         | <u>135,895.00</u>         | <u>-76,197.04</u>       |
| <b>Net Ordinary Income</b>             | -231,994.69               | -327,839.00               | 95,844.31               | -59,697.96               | -135,895.00               | 76,197.04               |
| <b>Other Income/Expense</b>            |                           |                           |                         |                          |                           |                         |
| <b>Other Expense</b>                   |                           |                           |                         |                          |                           |                         |
| 7800.1 · Project Allowance Adj.        | 44,499.40                 |                           |                         | -10,000.00               |                           |                         |
| <b>Total Other Expense</b>             | <u>44,499.40</u>          |                           |                         | <u>-10,000.00</u>        |                           |                         |
| <b>Net Other Income</b>                | -44,499.40                | 0.00                      | -44,499.40              | 10,000.00                | 0.00                      | 10,000.00               |
| <b>Net Income</b>                      | <u><b>-276,494.09</b></u> | <u><b>-327,839.00</b></u> | <u><b>51,344.91</b></u> | <u><b>-49,697.96</b></u> | <u><b>-135,895.00</b></u> | <u><b>86,197.04</b></u> |

**Bristol Bay Regional Seafood Development Association**  
**Statement of Activities - Budget vs. Actual**  
 January through June 2015

|  | Research                 |                           |                               | Sustainability            |                           |                         |
|--|--------------------------|---------------------------|-------------------------------|---------------------------|---------------------------|-------------------------|
|  | Jan - Jun 15             | Budget                    | \$ Over Budget                | Jan - Jun 15              | Budget                    | \$ Over Budget          |
| <b>Ordinary Income/Expense</b>         |                          |                           |                               |                           |                           |                         |
| <b>Income</b>                          |                          |                           |                               |                           |                           |                         |
| 4000 · Assessments                     | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 4010 · Grant Revenue                   | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 4050 · Donations                       | 0.00                     |                           |                               | 0.00                      | 5,001.67                  | -5,001.67               |
| 4100 · Interest Income                 | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 4900 · Cash/Budget Reserve             | 0.00                     |                           |                               | 0.00                      |                           |                         |
| <b>Total Income</b>                    | <u>0.00</u>              |                           |                               | <u>0.00</u>               | <u>5,001.67</u>           | <u>-5,001.67</u>        |
| <b>Cost of Goods Sold</b>              |                          |                           |                               |                           |                           |                         |
| 5010 · Funds to Reserve (25%)          | 0.00                     |                           |                               | 0.00                      |                           |                         |
| <b>Total COGS</b>                      | <u>0.00</u>              |                           |                               | <u>0.00</u>               |                           |                         |
| <b>Gross Profit</b>                    | 0.00                     |                           |                               | 0.00                      | 5,001.67                  | -5,001.67               |
| <b>Expense</b>                         |                          |                           |                               |                           |                           |                         |
| 6000 · Payroll Expenses                | 0.00                     |                           |                               | 5,019.02                  |                           |                         |
| 6100 · Advertising                     | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 6105 · Licenses, Permits & Compliance  | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 6150 · Bank Fees                       | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 6425 · Dues & Subscriptions            | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 6830 · Non-board Meetings & Travel     | 0.00                     |                           |                               | 16,554.39                 | 30,405.00                 | -13,850.61              |
| 6840 · Conference, Convention, Meeting | 0.00                     |                           |                               | 13,498.77                 | 11,900.00                 | 1,598.77                |
| 6850 · Board Meetings & Travel         | 1,859.79                 |                           |                               | 9,428.93                  | 25,800.00                 | -16,371.07              |
| 7010 · Business Meals                  | 0.00                     |                           |                               | 330.48                    |                           |                         |
| 7015 · Charitable Contributions        | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 7020 · Computer & Internet             | 0.00                     |                           |                               | 458.04                    | 15,960.00                 | -15,501.96              |
| 7030 · Member Relations/Events         | 0.00                     |                           |                               | 263.00                    |                           |                         |
| 7040 · Office Supplies                 | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 7050 · Postage & Shipping              | 1,466.00                 |                           | buyback postcard              | 875.34                    | 800.00                    | 75.34                   |
| 7060 · Telephone                       | 0.00                     |                           |                               | 415.64                    |                           |                         |
| 7075 · Printing                        | 1,398.92                 |                           |                               | 10,488.05                 | 7,000.00                  | 3,488.05                |
| 7076 · Newsletter/Member mailings      | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 7080 · Insurance                       | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 7100 · Professional Services           | -2,132.50                |                           | NEI Buyback project write off | 59,865.39                 | 151,500.00                | -91,634.61              |
| 7110 · Management Services             | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 7500 · Supplies                        | 0.00                     |                           |                               | 309.56                    | 6,570.00                  | -6,260.44               |
| 7600 · Sustainability Awareness        | 0.00                     |                           |                               | 33,945.00                 |                           |                         |
| 7605 · Sales Tax                       | 0.00                     |                           |                               | 0.00                      |                           |                         |
| 7800 · Projects (fmly Grant Awards)    | -15,000.00               | 206,002.00                | -221,002.00                   | 0.00                      | 55,000.00                 | -55,000.00              |
| 7825 · Board/Staff Projects            | 72,000.00                |                           |                               | 50,000.00                 |                           |                         |
| <b>Total Expense</b>                   | <u>59,592.21</u>         | <u>206,002.00</u>         | <u>-146,409.79</u>            | <u>201,451.61</u>         | <u>304,935.00</u>         | <u>-103,483.39</u>      |
| <b>Net Ordinary Income</b>             | -59,592.21               | -206,002.00               | 146,409.79                    | -201,451.61               | -299,933.33               | 98,481.72               |
| <b>Other Income/Expense</b>            |                          |                           |                               |                           |                           |                         |
| <b>Other Expense</b>                   |                          |                           |                               |                           |                           |                         |
| 7800.1 · Project Allowance Adj.        | 24,177.00                |                           |                               | 7,500.60                  |                           | The Breach              |
| <b>Total Other Expense</b>             | <u>24,177.00</u>         |                           |                               | <u>7,500.60</u>           |                           |                         |
| <b>Net Other Income</b>                | -24,177.00               | 0.00                      | -24,177.00                    | -7,500.60                 | 0.00                      | -7,500.60               |
| <b>Net Income</b>                      | <u><u>-83,769.21</u></u> | <u><u>-206,002.00</u></u> | <u><u>122,232.79</u></u>      | <u><u>-208,952.21</u></u> | <u><u>-299,933.33</u></u> | <u><u>90,981.12</u></u> |



**Bristol Bay Regional Seafood Development Association**  
**Statement of Activities - Budget vs. Actual**  
 January through June 2015

|  | Program      |             |                | TOTAL              |                     |                      |
|--|--------------|-------------|----------------|--------------------|---------------------|----------------------|
|  | Jan - Jun 15 | Budget      | \$ Over Budget | Jan - Jun 15       | Budget              | \$ Over Budget       |
| <b>Ordinary Income/Expense</b>         |              |             |                |                    |                     |                      |
| <b>Income</b>                          |              |             |                |                    |                     |                      |
| 4000 · Assessments                     | 0.00         |             |                | 0.00               | 1,376,421.96        | -1,376,421.96        |
| 4010 · Grant Revenue                   | 0.00         |             |                | -34,511.18         | 0.00                | -34,511.18           |
| 4050 · Donations                       | 0.00         | 0.00        | 0.00           | 0.00               | 5,001.67            | -5,001.67            |
| 4100 · Interest Income                 | 0.00         |             |                | 157.14             | 750.00              | -592.86              |
| 4900 · Cash/Budget Reserve             | 0.00         |             |                | 0.00               | 466,933.53          | -466,933.53          |
| <b>Total Income</b>                    | <b>0.00</b>  | <b>0.00</b> | <b>0.00</b>    | <b>-34,354.04</b>  | <b>1,849,107.16</b> | <b>-1,883,461.20</b> |
| <b>Cost of Goods Sold</b>              |              |             |                |                    |                     |                      |
| 5010 · Funds to Reserve (25%)          | 0.00         |             |                | 0.00               | 344,105.49          | -344,105.49          |
| <b>Total COGS</b>                      | <b>0.00</b>  |             |                | <b>0.00</b>        | <b>344,105.49</b>   | <b>-344,105.49</b>   |
| <b>Gross Profit</b>                    | <b>0.00</b>  | <b>0.00</b> | <b>0.00</b>    | <b>-34,354.04</b>  | <b>1,505,001.67</b> | <b>-1,539,355.71</b> |
| <b>Expense</b>                         |              |             |                |                    |                     |                      |
| 6000 · Payroll Expenses                | 0.00         |             |                | 50,420.37          | 0.00                | 50,420.37            |
| 6100 · Advertising                     | 0.00         |             |                | 3,094.41           | 7,000.00            | -3,905.59            |
| 6105 · Licenses, Permits & Compliance  | 0.00         |             |                | 543.98             | 100.00              | 443.98               |
| 6150 · Bank Fees                       | 0.00         |             |                | 286.07             | 300.00              | -13.93               |
| 6425 · Dues & Subscriptions            | 0.00         |             |                | 786.80             | 2,850.00            | -2,063.20            |
| 6830 · Non-board Meetings & Travel     | 0.00         |             |                | 66,132.50          | 112,792.00          | -46,659.50           |
| 6840 · Conference, Convention, Meeting | 0.00         |             |                | 16,461.35          | 28,900.00           | -12,438.65           |
| 6850 · Board Meetings & Travel         | 0.00         |             |                | 54,840.10          | 208,835.00          | -153,994.90          |
| 7010 · Business Meals                  | 0.00         |             |                | 997.26             | 250.00              | 747.26               |
| 7015 · Charitable Contributions        | 0.00         |             |                | 0.00               | 250.00              | -250.00              |
| 7020 · Computer & Internet             | 0.00         |             |                | 1,960.17           | 28,820.00           | -26,859.83           |
| 7030 · Member Relations/Events         | 0.00         |             |                | 1,763.00           | 1,500.00            | 263.00               |
| 7040 · Office Supplies                 | 0.00         |             |                | 402.94             | 500.00              | -97.06               |
| 7050 · Postage & Shipping              | 0.00         |             |                | 11,683.42          | 4,775.00            | 6,908.42             |
| 7060 · Telephone                       | 0.00         |             |                | 1,116.00           | 1,200.00            | -84.00               |
| 7075 · Printing                        | 0.00         |             |                | 21,549.26          | 23,650.00           | -2,100.74            |
| 7076 · Newsletter/Member mailings      | 0.00         |             |                | 0.00               | 18,500.00           | -18,500.00           |
| 7080 · Insurance                       | 0.00         |             |                | 3,638.00           | 5,000.00            | -1,362.00            |
| 7100 · Professional Services           | 0.00         |             |                | 211,822.68         | 388,300.00          | -176,477.32          |
| 7110 · Management Services             | 0.00         |             |                | 0.00               | 113,500.00          | -113,500.00          |
| 7500 · Supplies                        | 0.00         |             |                | 1,914.52           | 8,170.00            | -6,255.48            |
| 7600 · Sustainability Awareness        | 0.00         |             |                | 0.00               | 0.00                | 0.00                 |
| 7605 · Sales Tax                       | 0.00         |             |                | 43.32              | 0.00                | 43.32                |
| 7800 · Projects (fmly Grant Awards)    | 0.00         |             |                | 0.00               | 494,002.00          | -494,002.00          |
| 7825 · Board/Staff Projects            | 0.00         |             |                | 296,153.34         | 0.00                | 296,153.34           |
| <b>Total Expense</b>                   | <b>0.00</b>  |             |                | <b>745,609.49</b>  | <b>1,449,194.00</b> | <b>-703,584.51</b>   |
| <b>Net Ordinary Income</b>             | <b>0.00</b>  | <b>0.00</b> | <b>0.00</b>    | <b>-779,963.53</b> | <b>55,807.67</b>    | <b>-835,771.20</b>   |
| <b>Other Income/Expense</b>            |              |             |                |                    |                     |                      |
| <b>Other Expense</b>                   |              |             |                |                    |                     |                      |
| 7800.1 · Project Allowance Adj.        | 0.00         |             |                | 46,177.00          | 0.00                | 46,177.00            |
| <b>Total Other Expense</b>             | <b>0.00</b>  |             |                | <b>46,177.00</b>   | <b>0.00</b>         | <b>46,177.00</b>     |
| <b>Net Other Income</b>                | <b>0.00</b>  | <b>0.00</b> | <b>0.00</b>    | <b>-46,177.00</b>  | <b>0.00</b>         | <b>-46,177.00</b>    |
| <b>Net Income</b>                      | <b>0.00</b>  | <b>0.00</b> | <b>0.00</b>    | <b>-826,140.53</b> | <b>55,807.67</b>    | <b>-881,948.20</b>   |

# Bristol Bay Regional Seafood Development Association

## A/P Aging Summary - Non Projects

As of June 30, 2015

|   | <u>Current</u>   | <u>1 - 30</u>   | <u>31 - 60</u>  | <u>61 - 90</u> | <u>&gt; 90</u> | <u>TOTAL</u>     |
|---|------------------|-----------------|-----------------|----------------|----------------|------------------|
| Abe Williams                            | 0.00             | 300.00          | 0.00            | 0.00           | 0.00           | 300.00           |
| Aurora Lang                             | 2,345.41         | 0.00            | 0.00            | 0.00           | 0.00           | 2,345.41         |
| Bear Trail Lodge                        | 1,200.00         | 0.00            | 0.00            | 0.00           | 0.00           | 1,200.00         |
| Chubb (Alliant Insurance Services, Inc) | 1,425.00         | 0.00            | 0.00            | 0.00           | 0.00           | 1,425.00         |
| Davis Wright Tremaine, LLP              | 0.00             | 0.00            | 2,614.50        | 0.00           | 0.00           | 2,614.50         |
| Elizabeth Herendeen Consulting          | 5,487.32         | 0.00            | 0.00            | 0.00           | 0.00           | 5,487.32         |
| Fieldwork Communications, LLC           | 3,615.00         | 0.00            | 0.00            | 0.00           | 0.00           | 3,615.00         |
| Holley Atkinson                         | 0.00             | 2,500.00        | 0.00            | 0.00           | 0.00           | 2,500.00         |
| McDowell Group, Inc.                    | 1,859.79         | 0.00            | 0.00            | 0.00           | 0.00           | 1,859.79         |
| Nelly Hand Communications               | 0.00             | 675.00          | 0.00            | 0.00           | 0.00           | 675.00           |
| Premier Press                           | 771.43           | 0.00            | 0.00            | 0.00           | 0.00           | 771.43           |
| Sea to Table                            | 0.00             | 0.00            | 247.50          | 0.00           | 0.00           | 247.50           |
| Sue Aspelund reimbursables              | 478.55           | 0.00            | 0.00            | 0.00           | 0.00           | 478.55           |
| University of Washington                | 0.00             | -144.50         | 0.00            | 0.00           | 0.00           | -144.50          |
| <b>TOTAL</b>                            | <b>17,182.50</b> | <b>3,330.50</b> | <b>2,862.00</b> | <b>0.00</b>    | <b>0.00</b>    | <b>23,375.00</b> |

**Bristol Bay Regional Seafood Development Association**

**Projects Payable Aging Summary - FY2015**

As of June 30, 2015

|                      | Current     | 1 - 30          | 31 - 60         | 61 - 90          | > 90             | TOTAL            |
|----------------------|-------------|-----------------|-----------------|------------------|------------------|------------------|
| Anne Mosness         | 0.00        | 0.00            | 0.00            | 2,000.00         | 0.00             | 2,000.00         |
| BBSRI - Pt Moller    | 0.00        | 0.00            | 0.00            | 0.00             | 20,000.00        | 20,000.00        |
| C.K. Consulting      | 0.00        | 0.00            | 0.00            | 0.00             | 1,500.00         | 1,500.00         |
| Chefs Collaborative  | 0.00        | 8,500.00        | 0.00            | 0.00             | 0.00             | 8,500.00         |
| KDLG                 | 0.00        | 0.00            | 0.00            | 0.00             | 10,000.00        | 10,000.00        |
| McDowell Group, Inc. | 0.00        | 0.00            | 0.00            | 0.00             | 22,000.00        | 22,000.00        |
| New Amsterdam Market | 0.00        | 0.00            | 7,500.00        | 0.00             | 0.00             | 7,500.00         |
| Ocean Beauty         | 0.00        | 0.00            | 0.00            | 10,000.00        | 0.00             | 10,000.00        |
| Trident Seafoods     | 0.00        | 0.00            | 0.00            | 10,000.00        | 0.00             | 10,000.00        |
| <b>TOTAL</b>         | <b>0.00</b> | <b>8,500.00</b> | <b>7,500.00</b> | <b>22,000.00</b> | <b>53,500.00</b> | <b>91,500.00</b> |

**Projects Payable Aging Summary - FY 2014**

As of June 30, 2015

|                               | Current     | 1 - 30           | 31 - 60     | 61 - 90     | > 90              | TOTAL             |
|-------------------------------|-------------|------------------|-------------|-------------|-------------------|-------------------|
| ADF&G - Counting Towers       | 0.00        | 0.00             | 0.00        | 0.00        | 66,656.00         | 66,656.00         |
| BBSRI - OEG                   | 0.00        | 0.00             | 0.00        | 0.00        | 28,000.00         | 28,000.00         |
| BBSRI - Outer Pt Heiden Stocl | 0.00        | 0.00             | 0.00        | 0.00        | 100,000.00        | 100,000.00        |
| The Breach                    | 0.00        | -9,000.00        | 0.00        | 0.00        | 0.00              | -9,000.00         |
| UW - Schindler Nush Otolith   | 0.00        | 0.00             | 0.00        | 0.00        | 47,726.00         | 47,726.00         |
| <b>TOTAL</b>                  | <b>0.00</b> | <b>-9,000.00</b> | <b>0.00</b> | <b>0.00</b> | <b>242,382.00</b> | <b>233,382.00</b> |

**Projects Payable Aging Summary - FY2013**

As of July 31, 2015

|                              | Current     | 1 - 30      | 31 - 60     | 61 - 90     | > 90            | TOTAL           |
|------------------------------|-------------|-------------|-------------|-------------|-----------------|-----------------|
| Univ of Wash - Area Wide Tes | 0.00        | 0.00        | 0.00        | 0.00        | 7,027.48        | 7,027.48        |
| <b>TOTAL</b>                 | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>7,027.48</b> | <b>7,027.48</b> |