

Bristol Bay Regional Seafood Development Association

FY22 BUDGET

	TOTAL			ORG / ADMIN			MARKETING			QUALITY			SUSTAINABILITY		
	FY22 Budget	FY21 Forecast	% Change	FY22 Budget	FY21 Forecast	% Change	FY22 Budget	FY21 Forecast	% Change	FY22 Budget	FY21 Forecast	% Change	FY22 Budget	FY21 Forecast	% Change
INCOME															
4000 · Assessments	2,586,251	1,744,201	48%	2,586,251	1,744,201	48%	-	-	0%	-	-	0%	-	-	0%
4010 · Grants	-	-	0%	-	-	0%	-	-	0%	-	-	0%	-	-	0%
4020 · Direct Public Support	-	-	0%	-	-	0%	-	-	0%	-	-	0%	-	-	0%
4100 · Interest Income	400	714	-44%	400	714	-44%	-	-	0%	-	-	0%	-	-	0%
4200 · Other Income	-	270	0%	-	270	0%	-	-	0%	-	-	0%	-	-	0%
4300 - Sales Income	-	-	#DIV/0!	-	-	0%	-	-	0%	-	-	0%	-	-	0%
From Cash/Reserves	-	-	0%	-	-	0%	-	-	0%	-	-	0%	-	-	0%
TOTAL INCOME	2,586,651	1,745,186	48%	2,586,651	1,745,186	48%	-	-	0%	-	-	0%	-	-	0%
EXPENSE															
6005 · Salaries & Wages (Employees)	403,142	358,893	12%	169,336	137,400	-23%	123,222	137,614	-10%	46,559	31,623	47%	64,024	52,256	23%
6010 · Payroll Taxes	30,954	30,174	3%	11,478	12,186	6%	10,352	11,133	-7%	3,964	2,646	50%	5,159	4,208	23%
6050 · Retirement Contribution	24,189	-		10,160	-		7,393	-		2,794	-		3,841	-	
6100 · Advertising	7,000	6,500	8%	7,000	6,500	-8%	-	-		-	-		-	-	
6105 · Licenses, Permits & Compliance	400	200	100%	400	200	-100%	-	-		-	-		-	-	
6150 · Bank Fees	900	531	69%	900	531	-69%	-	-		-	-		-	-	
6425 · Dues & Subscriptions	19,989	17,036	17%	19,893	17,004	-17%	96	32		-	-		-	-	
6830 - Staff: Meetings & Travel	42,200	27,689	52%	30,200	18,207	-66%	12,000	9,482	27%	-	-		-	-	
6840 · Conference, Convention, Meeting	25,350	15,275	66%	350	350	0%	25,000	14,925	68%	-	-		-	-	
6850 · Board: Meetings & Travel	102,600	62,140	65%	92,600	57,140	-62%	10,000	5,000	100%	-	-		-	-	
7010 · Business Meals	1,500	1,013	48%	-	513	100%	1,500	500	200%	-	-		-	-	
7015 · Charitable Contributions	-	1,175	0%	-	1,175	0%	-	-		-	-		-	-	
7020 · Computer & Internet	2,620	2,539	3%	2,400	2,539	5%	220	-		-	-		-	-	
7026 · Gifts	6,700	5,902	14%	1,700	3,330	49%	5,000	2,572		-	-		-	-	
7030 · Member Relations/Events	12,575	14,903	-16%	12,575	14,903	16%	-	-		-	-		-	-	
7040 · Office Supplies	900	879	2%	900	879	-2%	-	-		-	-		-	-	
7050 · Postage, Shipping & Storage	4,590	3,343	37%	1,390	1,073	-30%	900	1,120	-20%	300	150	100%	2,000	1,000	100%
7060 · Telephone	4,360	4,191	4%	4,360	4,191	-4%	-	-		-	-		-	-	
7075 · Printing	9,900	4,500	120%	1,900	500	-280%	-	-		8,000	4,000	100%	-	-	
7076 · Newsletter/Member Mailings	33,700	30,113	12%	28,700	27,613	-4%	-	-		5,000	2,500	100%	-	-	
7080 · Insurance	4,350	4,288	1%	4,350	4,288	-1%	-	-		-	-		-	-	
7101 · Accounting Fees	43,950	41,932	5%	43,950	41,932	-5%	-	-		-	-		-	-	
7104 · Legal Fees	50,000	124,031	-60%	20,000	18,053	-11%	-	-		-	-		30,000	105,978	-72%
7106 · Other Professional Services	21,400	12,609	70%	11,400	7,609	-50%	10,000	5,000	100%	-	-		-	-	
7300 · Rent	2,100	2,100	0%	2,100	2,100	0%	-	-		-	-		-	-	
7400 · Office Equipment	-	-	0%	-	-	0%	-	-		-	-		-	-	
7500 · Supplies	-	-	0%	-	-	0%	-	-		-	-		-	-	
7510 · Utilities	-	-	0%	-	-	0%	-	-		-	-		-	-	
7600 · Discretionary	97,600	70,155	0%	40,600	55,118	0%	30,000	12,537	139%	5,000	2,500	100%	22,000	-	
7700 · COVID-19 Expenses	-	355	0%	-	355	0%	-	-		-	-		-	-	
7825 · Board/Staff Projects	1,401,680	1,664,768	-16%	120,180	74,542	-61%	974,000	943,151	3%	242,500	254,575	-5%	65,000	392,500	-83%
TOTAL EXPENSE	2,354,648	2,507,236	-6%	638,823	510,233	-25%	1,209,684	1,143,066	-6%	314,117	297,994	-5%	192,025	555,943	65%
NET INCOME (Income less Expenses)	232,003	(762,050)	-130%												

Total FY 22 Budget Expense

2,354,648