

# Bristol Bay Regional Seafood Development Association

## Statements of Financial Position (Unaudited)

As At June 30, 2019 and June 30, 2018

	6/30/2019	6/30/2018	Change
<b>ASSETS</b>			
Cash and equivalents:			
Undesignated	\$ 514,658	\$ 552,068	\$ (37,410)
Board designated	2,596,976	2,313,827	283,149
Total cash and equivalents	3,111,634	2,865,895	245,739
Prepaid expenses	2,400	1,000	1,400
Inventory	61,988	-	61,988
Total current assets	3,176,021	2,866,895	307,726
<b>Total assets</b>	<b>\$ 3,176,021</b>	<b>\$ 2,866,895</b>	<b>\$ 309,126</b>
<b>LIABILITIES &amp; NET ASSETS</b>			
Accounts payable (including credit cards)	\$ 13,955	\$ 9,717	\$ 4,238
Projects payable			
2020 projects	65,000	-	65,000
2019 projects	727,349	-	727,349
2018 projects	-	424,459	(424,459)
2017 projects	-	2,965	(2,965)
2015 projects	-	1,500	(1,500)
Total projects payable	792,349	428,924	363,425
Allowance for conditional projects payable	(758,128)	(364,154)	(393,974)
Accrued payroll	26,678	12,572	14,105
Payroll liabilities	1,209	394	816
Total Current Liabilities	76,062	87,453	(11,391)
Net assets - Unrestricted:			
Undesignated	502,983	465,615	37,368
Board designated	2,596,976	2,313,827	283,149
Total unrestricted net assets	3,099,959	2,779,442	320,517
<b>Total liabilities and net assets</b>	<b>\$ 3,176,021</b>	<b>\$ 2,866,895</b>	<b>\$ 309,126</b>
<b>*Current Ratio</b>	<b>7.6</b>	<b>6.3</b>	

\*The current ratio represents an organization's liquidity, which is one indication of an organization's ability to meet its current obligations. A current ratio greater than 1 is indicative of good liquidity.

## Bristol Bay Regional Seafood Development Association

### Statements of Activities - Consolidated Comparison (Unaudited)

*For the Periods Ending June 30, 2019 and June 30, 2018*

	6/30/2019	6/30/2018	Change	Variance Fav. (Unfav.)
<b>Income</b>				
4100 · Interest Income	\$ 39,040	\$ 21,609	\$ 17,431	81%
4200 · Other Income	311	15,689	(15,377)	-98%
4300 · Sales Income	100,450	43,350	57,100	132%
<b>Total Income</b>	<b>139,801</b>	<b>80,647</b>	<b>59,154</b>	<b>73%</b>
<b>Expense</b>				
6000 · Payroll Expenses	157,370	123,295	(34,075)	-28%
6100 · Advertising	12,175	-	(12,175)	N/A
6105 · Licenses, Permits & Compliance	75	25	(50)	-200%
6150 · Bank Fees	349	211	(138)	-65%
6425 · Dues & Subscriptions	4,248	3,980	(268)	-7%
6830 · Non-board Travel	15,171	10,964	(4,208)	-38%
6840 · Conference, Convention, Meeting	11,195	2,900	(8,295)	-286%
6850 · Board Travel	32,264	34,419	2,155	6%
7010 · Business Meals	277	-	(277)	N/A
7020 · Computer & Internet	1,466	893	(573)	-64%
7026 · Gifts	15,811	186	(15,626)	-8417%
7030 · Member Relations/Events	2,872	-	(2,872)	N/A
7040 · Office Supplies	502	2,096	1,594	76%
7050 · Postage, Shipping & Storage	5,570	4,143	(1,426)	-34%
7060 · Telephone	720	689	(31)	-5%
7075 · Printing	438	9,857	9,419	96%
7076 · Newsletter/Member mailings	6,252	6,560	308	5%
7080 · Insurance	1,668	3,827	2,159	56%
7100 · Professional Services:				
7101 · Accounting Fees	27,826	13,265	(14,561)	-110%
7104 · Legal Fees	97,355	10,096	(87,259)	-864%
7106 · Other Professional Services	15,265	40,696	25,431	62%
<b>Total 7100 · Professional Services</b>	<b>140,446</b>	<b>64,057</b>	<b>(76,389)</b>	<b>-119%</b>
7300 · Rent	6,000	6,000	-	0%
7825 · Board/Staff Projects	1,660,155	1,139,857	(520,298)	-46%
<b>Total Expense</b>	<b>2,075,024</b>	<b>1,413,958</b>	<b>(661,067)</b>	<b>-47%</b>
7800.1 Project allowance adjustment	(690,650)	(346,415)	344,235	-99%
<b>Total Change in Net Assets</b>	<b>\$(1,244,573)</b>	<b>\$ (986,895)</b>	<b>\$ (257,678)</b>	<b>26%</b>

## Bristol Bay Regional Seafood Development Association

### Statements of Activities - Consolidated (Unaudited)

For the Period Ending June 30, 2019

	6/30/2019	Full Year Budget	Change	Variance Fav / (Unfav)
<b>Income</b>				
4000 · Assessments	\$ -	\$ 2,985,137	\$ (2,985,137)	-100%
4100 · Interest Income	39,040	70,000	(30,960)	-44%
4200 · Other Income	311	-	311	N/A
4300 · Sales Income	100,450	164,000	(63,550)	-39%
<b>Total Income</b>	<b>139,801</b>	<b>3,219,137</b>	<b>(3,079,336)</b>	<b>-96%</b>
5010 · Funds to Reserve (25%)	-	746,284	746,284	100%
<b>Expense</b>				
6000 · Payroll Expenses	157,370	305,723	148,353	49%
6100 · Advertising	12,175	14,300	2,125	15%
6105 · Licenses, Permits & Compliance	75	125	50	40%
6150 · Bank Fees	349	425	76	18%
6425 · Dues & Subscriptions	4,248	4,500	252	6%
6830 · Non-board Travel	15,171	64,500	49,329	76%
6840 · Conference, Convention, Meeting	11,195	27,600	16,405	59%
6850 · Board Travel	32,264	78,000	45,736	59%
7010 · Business Meals	277	1,000	723	72%
7020 · Computer & Internet	1,466	3,375	1,909	57%
7026 · Gifts	15,811	8,250	(7,561)	-92%
7030 · Member Relations/Events	2,872	14,500	11,628	80%
7040 · Office Supplies	502	2,100	1,598	76%
7050 · Postage, Shipping & Storage	5,570	12,500	6,930	55%
7060 · Telephone	720	1,600	880	55%
7075 · Printing	438	30,750	30,313	99%
7076 · Newsletter/Member mailings	6,252	16,000	9,748	61%
7080 · Insurance	1,668	4,700	3,032	65%
7100 · Professional Services:				
7101 · Accounting Fees	27,826	39,500	11,674	30%
7104 · Legal Fees	97,355	79,500	(17,855)	-22%
7106 · Other Professional Services	15,265	35,000	19,735	56%
<b>Total 7100 · Professional Services</b>	<b>140,446</b>	<b>154,000</b>	<b>13,554</b>	<b>9%</b>
7300 · Rent	6,000	12,000	6,000	50%
7825 · Board/Staff Projects	1,660,155	1,848,267	188,112	10%
<b>Total Expense</b>	<b>2,075,024</b>	<b>2,604,215</b>	<b>529,191</b>	<b>20%</b>
7800.1 Project allowance adjustment	(690,650)	-	690,650	N/A
<b>Total Change in Net Assets</b>	<b>\$ (1,244,573)</b>	<b>\$ (131,362)</b>	<b>\$ (1,113,211)</b>	<b>847%</b>

## Bristol Bay Regional Seafood Development Association

### Statements of Activities - Organization (Unaudited)

*For the Period Ending June 30, 2019*

	6/30/2019	Full Year Budget	Change	Variance Fav / (Unfav)
<b>Income</b>				
4000 · Assessments	\$ -	\$ 2,985,137	\$ (2,985,137)	-100%
4100 · Interest Income	39,040	70,000	(30,960)	-44%
<b>Total Income</b>	<b>39,040</b>	<b>3,055,137</b>	<b>(3,016,097)</b>	<b>-99%</b>
5010 · Funds to Reserve (25%)	-	746,284	746,284	100%
<b>Expense</b>				
6000 · Payroll Expenses	36,108	70,060	33,952	48%
6100 · Advertising	5,000	300	(4,700)	-1567%
6425 · Dues & Subscriptions	2,908	3,500	592	17%
6830 · Non-board Travel	6,250	16,500	10,250	62%
6840 · Conference, Convention, Meeting	1,825	1,500	(325)	-22%
6850 · Board Travel	29,976	73,000	43,024	59%
7010 · Business Meals	139	500	361	72%
7020 · Computer & Internet	278	670	392	58%
7026 · Gifts	11,387	3,750	(7,637)	-204%
7030 · Member Relations/Events	2,872	8,500	5,628	66%
7040 · Office Supplies	230	1,050	820	78%
7050 · Postage, Shipping & Storage	1,598	5,500	3,902	71%
7075 · Printing	9	2,750	2,742	100%
7076 · Newsletter/Member mailings	4,307	4,500	193	4%
7100 · Professional Services:				
7104 · Legal Fees	4,044	40,000	35,956	90%
7106 · Other Professional Services	6,678	5,000	(1,678)	-34%
<b>Total 7100 · Professional Services</b>	<b>10,722</b>	<b>45,000</b>	<b>34,279</b>	<b>76%</b>
7825 · Board/Staff Projects	119,240	120,340	1,100	1%
<b>Total Expense</b>	<b>232,848</b>	<b>357,420</b>	<b>124,572</b>	<b>35%</b>
7800.1 Project allowance adjustment	(83,970)	-	83,970	N/A
<b>Total Change in Net Assets</b>	<b>\$ (109,838)</b>	<b>\$ 1,951,433</b>	<b>\$ (2,061,271)</b>	<b>-106%</b>

## Bristol Bay Regional Seafood Development Association

### Statements of Activities - Administration (Unaudited)

*For the Period Ending June 30, 2019*

	6/30/2019	Full Year Budget	Change	Variance Fav / (Unfav)
<b>Income</b>				
4200 · Other Income	\$ 311	\$ -	\$ 311	N/A
<b>Expense</b>				
6000 · Payroll Expenses	54,916	86,573	31,657	37%
6105 · Licenses, Permits & Compliance	75	125	50	40%
6150 · Bank Fees	349	425	76	18%
6425 · Dues & Subscriptions	1,340	1,000	(340)	-34%
6830 · Non-board Travel	6,266	14,000	7,734	55%
7010 · Business Meals	139	500	361	72%
7020 · Computer & Internet	780	1,250	470	38%
7040 · Office Supplies	272	1,050	778	74%
7050 · Postage, Shipping & Storage	2,022	2,000	(22)	-1%
7060 · Telephone	720	1,600	880	55%
7076 · Newsletter/Member mailings	1,945	4,500	2,555	57%
7080 · Insurance	1,668	4,700	3,032	65%
7100 · Professional Services:				
7101 · Accounting Fees	27,826	39,500	11,674	30%
7104 · Legal Fees	-	2,500	2,500	100%
7106 · Other Professional Services	6,088	5,000	(1,088)	-22%
<b>Total 7100 · Professional Services</b>	<b>33,913</b>	<b>47,000</b>	<b>13,087</b>	<b>28%</b>
7300 · Rent	6,000	12,000	6,000	50%
<b>Total Expense</b>	<b>110,405</b>	<b>176,723</b>	<b>66,318</b>	<b>38%</b>
<b>Total Change in Net Assets</b>	<b>\$ (110,094)</b>	<b>\$ (176,723)</b>	<b>\$ 66,629</b>	<b>-38%</b>

## Bristol Bay Regional Seafood Development Association

### Statements of Activities - Marketing (Unaudited)

*For the Period Ending June 30, 2019*

	6/30/2019	Full Year Budget	Change	Variance Fav / (Unfav)
<b>Income</b>				
4000 · Assessments	\$ -	\$ -	\$ -	N/A
<b>Expense</b>				
6000 · Payroll Expenses	29,674	59,938	30,264	50%
6830 · Non-board Travel	2,655	31,500	28,845	92%
6840 · Conference, Convention, Meeting	9,370	26,100	16,730	64%
6850 · Board Travel	2,288	5,000	2,712	54%
7020 · Computer & Internet	408	1,455	1,047	72%
7026 · Gifts	4,425	4,500	75	2%
7030 · Member Relations/Events	-	6,000	6,000	100%
7050 · Postage, Shipping & Storage	330	1,500	1,170	78%
7075 · Printing	-	20,000	20,000	100%
7100 · Professional Services:				
7104 · Legal Fees	-	2,000	2,000	100%
7106 · Other Professional Services	2,500	25,000	22,500	90%
Total 7100 · Professional Services	2,500	27,000	24,500	91%
7825 · Board/Staff Projects	611,704	700,000	88,296	13%
<b>Total Expense</b>	<b>663,354</b>	<b>882,993</b>	<b>219,639</b>	<b>25%</b>
7800.1 Project allowance adjustment	(293,751)	-	293,751	N/A
<b>Total Change in Net Assets</b>	<b>\$ (369,603)</b>	<b>\$ (882,993)</b>	<b>\$ 513,390</b>	<b>-58%</b>

# Bristol Bay Regional Seafood Development Association

## Statements of Activities - Quality (Unaudited)

*For the Period Ending June 30, 2019*

	6/30/2019	Full Year Budget	Change	Variance Fav / (Unfav)
<b>Income</b>				
4000 · Assessments	\$ -	\$ -	\$ -	N/A
<b>Expense</b>				
6000 · Payroll Expenses	18,651	48,982	30,331	62%
6100 · Advertising	7,175	13,000	5,825	45%
7050 · Postage, Shipping & Storage	1,570	2,000	430	22%
7075 · Printing	429	8,000	7,571	95%
7076 · Newsletter/Member mailings	-	5,000	5,000	100%
7100 · Professional Services:				
7104 · Legal Fees	-	5,000	5,000	100%
Total 7100 · Professional Services	-	5,000	5,000	100%
7825 · Board/Staff Projects	255,171	304,000	48,829	16%
<b>Total Expense</b>	<b>282,996</b>	<b>385,982</b>	<b>102,986</b>	<b>27%</b>
7800.1 Project allowance adjustment	(119,469)	-	119,469	N/A
<b>Total Change in Net Assets</b>	<b>\$ (163,526)</b>	<b>\$ (385,982)</b>	<b>\$ 222,456</b>	<b>-58%</b>

## Bristol Bay Regional Seafood Development Association

### Statements of Activities - Sustainability (Unaudited)

*For the Period Ending June 30, 2019*

	6/30/2019	Full Year Budget	Change	Variance Fav / (Unfav)
<b>Income</b>				
4000 · Assessments	\$ -	\$ -	\$ -	N/A
<b>Expense</b>				
6000 · Payroll Expenses	12,247	35,414	23,167	65%
6100 · Advertising	-	500	500	100%
6830 · Non-board Travel	-	2,500	2,500	100%
7050 · Postage, Shipping & Storage	50	1,000	950	95%
7076 · Newsletter/Member mailings	-	2,000	2,000	100%
7100 · Professional Services:				
7104 · Legal Fees	93,311	30,000	(63,311)	-211%
Total 7100 · Professional Services	93,311	30,000	(63,311)	-211%
7825 · Board/Staff Projects	570,727	554,527	(16,200)	-3%
<b>Total Expense</b>	<b>676,336</b>	<b>625,941</b>	<b>(50,395)</b>	<b>-8%</b>
7800.1 Project allowance adjustment	(197,500)	-	197,500	N/A
<b>Total Change in Net Assets</b>	<b>\$ (478,836)</b>	<b>\$ (625,941)</b>	<b>\$ 147,105</b>	<b>-24%</b>



## Bristol Bay Regional Seafood Development Association

### Statements of Activities - RSW Discount Program (Unaudited)

*For the Period Ending June 30, 2019*

	6/30/2019	Full Year Budget	Change	Variance Fav / (Unfav)
<b>Income</b>				
4300 · Sales Income	\$ 100,450	\$ 164,000	\$ (63,550)	-39%
<b>Total Income</b>	<b>100,450</b>	<b>164,000</b>	<b>(63,550)</b>	<b>-39%</b>
<b>Expense</b>				
6000 · Payroll Expenses	5,774	4,756	(1,018)	-21%
6100 · Advertising	-	500	500	100%
7050 · Postage, Shipping & Storage	-	500	500	100%
7825 · Board/Staff Projects	103,313	169,400	66,088	39%
<b>Total Expense</b>	<b>109,086</b>	<b>175,156</b>	<b>66,070</b>	<b>38%</b>
7800.1 Project allowance adjustment	4,040	-	(4,040)	N/A
<b>Total Change in Net Assets</b>	<b>\$ (12,676)</b>	<b>\$ (11,156)</b>	<b>\$ (1,520)</b>	<b>14%</b>

# Bristol Bay Regional Seafood Development Association

## Projects Payable Vendor Summary

*For the Period Ending June 30, 2019*

	Date	Amount	Balance
<b>Bellingham SeaFeast</b>			-
	06/04/2019	5,000.00	5,000.00
	06/19/2019	(5,000.00)	-
Total Bellingham SeaFeast		-	-
<b>Big Creek Fisheries, LLC</b>			-
	03/19/2019	12,289.30	12,289.30
	03/19/2019	24,750.00	37,039.30
	04/10/2019	(4,915.72)	32,123.58
	04/10/2019	(9,900.00)	22,223.58
Total Big Creek Fisheries, LLC		22,223.58	22,223.58
<b>Bristol Bay Fishermen's Association</b>			-
	06/01/2019	12,500.00	12,500.00
	06/19/2019	(12,500.00)	-
Total Bristol Bay Fishermen's Association		-	-
<b>Bristol Bay Science &amp; Research Institute</b>			-
	06/04/2019	185,000.00	185,000.00
	06/19/2019	(50,000.00)	135,000.00
Total Bristol Bay Science & Research Institute		135,000.00	135,000.00
<b>Camai Community Health Center</b>			-
	01/25/2019	5,000.00	5,000.00
	02/27/2019	(2,500.00)	2,500.00
Total Camai Community Health Center		2,500.00	2,500.00
<b>City of Pilot Point</b>			-
	03/26/2019	53,106.00	53,106.00
	04/03/2019	(21,242.40)	31,863.60
Total City of Pilot Point		31,863.60	31,863.60
<b>Coastwise Press, LLC</b>			-
	02/02/2019	17,500.00	17,500.00
	02/20/2019	(17,500.00)	-
Total Coastwise Press, LLC		-	-
<b>Crooked Footprint Productions</b>			-
	05/21/2019	9,500.00	9,500.00
	05/29/2019	(3,800.00)	5,700.00
Total Crooked Footprint Productions		5,700.00	5,700.00

	<b>Date</b>	<b>Amount</b>	<b>Balance</b>
<b>Drill Instructor Training - Project</b>			-
	Jan	30,000.00	30,000.00
	May	(4,309.71)	25,690.29
Total Drill Instructor Training - Project		<u>25,690.29</u>	25,690.29
<b>E&amp;E Foods</b>			-
	05/07/2019	16,900.00	16,900.00
	05/08/2019	(6,760.00)	10,140.00
Total E&E Foods		<u>10,140.00</u>	10,140.00
<b>Faegre Baker Daniels</b>			-
	04/12/2019	20,000.00	20,000.00
	04/24/2019	(5,000.00)	15,000.00
	06/19/2019	(11,901.50)	3,098.50
Total Faegre Baker Daniels		<u>3,098.50</u>	3,098.50
<b>Fleet Team - Project</b>			-
	01/01/2019	30,000.00	30,000.00
Total Fleet Team - Project		<u>30,000.00</u>	30,000.00
<b>Grundens</b>			<b>12,376.80</b>
	01/16/2019	(12,376.80)	-
Total Grundens		<u>(12,376.80)</u>	-
<b>H-E-B</b>			<b>728.00</b>
	01/23/2019	(728.00)	-
Total H-E-B		<u>(728.00)</u>	-
<b>Icicle Seafoods</b>			-
	01/08/2019	10,322.80	10,322.80
Total Icicle Seafoods		<u>10,322.80</u>	10,322.80
<b>KDLG</b>			<b>17,500.00</b>
	01/02/2019	(17,500.00)	-
	03/13/2019	35,000.00	35,000.00
	03/20/2019	(17,500.00)	17,500.00
Total KDLG		<u>-</u>	17,500.00
<b>Leader Creek Fisheries</b>			-
	01/30/2019	2,910.60	2,910.60
Total Leader Creek Fisheries		<u>2,910.60</u>	2,910.60
<b>MRJ and Associates</b>			<b>4,500.00</b>
	Jan	(4,500.00)	-
	Feb	55,000.00	55,000.00
	Mar	(5,000.00)	50,000.00
	Apr	(5,000.00)	45,000.00
	May	(5,000.00)	40,000.00
	Jun	(5,000.00)	35,000.00
Total MRJ and Associates		<u>30,500.00</u>	35,000.00

	<b>Date</b>	<b>Amount</b>	<b>Balance</b>
<b>Northern Economics</b>			-
	01/04/2019	13,000.00	13,000.00
	01/30/2019	(6,500.00)	6,500.00
	05/08/2019	(6,500.00)	-
Total Northern Economics		-	-
<b>Ocean Beauty Seafoods</b>			-
	01/06/2019	23,251.00	23,251.00
	01/25/2019	20,000.00	43,251.00
	02/27/2019	(10,000.00)	33,251.00
Total Ocean Beauty Seafoods		33,251.00	33,251.00
<b>Pearl Bay Seafoods, LLC</b>			-
	06/05/2019	20,000.00	20,000.00
Total Pearl Bay Seafoods, LLC		20,000.00	20,000.00
<b>Perishable Distributors Inc</b>			<b>10,000.00</b>
	02/20/2019	(10,000.00)	-
Total Perishable Distributors Inc		(10,000.00)	-
<b>Point of Sales Costs - Project</b>			-
	Jan	59,522.11	59,522.11
	Feb	(16,403.00)	43,119.11
	Apr	(3,062.79)	40,056.32
	May	(999.95)	39,056.37
	Jun	(6,274.00)	32,782.37
Total Point of Sales Costs - Project		32,782.37	32,782.37
<b>Retail Promotions Projects</b>			-
	Jan	21,204.38	21,204.38
	Feb	(1,864.38)	19,340.00
	Apr	(3,000.00)	16,340.00
	May	(5,423.99)	10,916.01
Total Retail Promotions Projects		10,916.01	10,916.01
<b>RTC Marketing</b>			<b>12,631.31</b>
	Jan	442,368.69	455,000.00
	Feb	(33,957.36)	421,042.64
	Mar	(33,982.24)	387,060.40
	Apr	(48,227.51)	338,832.89
	May	(30,968.77)	307,864.12
	Jun	(33,941.22)	273,922.90
Total RTC Marketing		261,291.59	273,922.90

	<b>Date</b>	<b>Amount</b>	<b>Balance</b>
<b>RTC Quality</b>			-
	Jan	21,000.00	21,000.00
	Feb	(4,181.25)	16,818.75
	Mar	(6,444.20)	10,374.55
	Apr	(2,926.25)	7,448.30
	May	(5,138.33)	2,309.97
	Jun	(2,309.97)	-
Total RTC Quality		-	-
<b>Seattle Marine</b>			<b>2,477.60</b>
	03/20/2019	(550.00)	1,927.60
Total Seattle Marine		(550.00)	1,927.60
<b>Sunny Jardine</b>			-
	06/04/2019	7,200.00	7,200.00
	06/19/2019	(2,880.00)	4,320.00
Total Sunny Jardine		4,320.00	4,320.00
<b>The Nature Conservancy</b>			<b>12,737.59</b>
	01/01/2019	41,500.00	54,237.59
	02/06/2019	(12,737.59)	41,500.00
	03/01/2019	28,762.41	70,262.41
	04/03/2019	(70,262.41)	-
	04/17/2019	3,382.00	3,382.00
	04/24/2019	(3,382.00)	-
	05/23/2019	20,000.00	20,000.00
	06/05/2019	(20,000.00)	-
Total The Nature Conservancy		(12,737.59)	-
<b>Town Halls - Project</b>			-
	Jan	17,194.62	17,194.62
	Feb	(3,221.36)	13,973.26
	Mar	(1,647.73)	12,325.53
	Apr	(364.03)	11,961.50
	Jun	(3,682.18)	8,279.32
Total Town Halls - Project		8,279.32	8,279.32
<b>Trident Seafoods</b>			-
	01/25/2019	20,000.00	20,000.00
	02/20/2019	(10,000.00)	10,000.00
Total Trident Seafoods		10,000.00	10,000.00
<b>United Tribes of Bristol Bay</b>			-
	03/13/2019	225,000.00	225,000.00
	03/14/2019	(225,000.00)	-
Total United Tribes of Bristol Bay		-	-
<b>University of Washington</b>			<b>65,000.00</b>
Total University of Washington			65,000.00
		<b>654,397.27</b>	<b>792,348.57</b>