



**FINA Special Teleconferenced Board Meeting Minutes**

January 10, 2018 – 4 p.m. AST/5 p.m. PST

1. Call to Order/Establishment of Quorum

Chairman Friccero called the meeting to order at 4:05 p.m. AST/5:05 p.m. PST. Present were board members Friccero, Gibbons, Williams, Solberg, Christensen, Wood, and Johnson. Also present were staff members Martello, Padilla, and Aspelund. A quorum was established.

Johnson moved and Solberg seconded to suspend the notice requirement for this meeting. **MOTION CARRIED UNANIMOUSLY.**

2. Approval of Agenda

Christensen moved and Williams seconded to approve the agenda as presented. **MOTION CARRIED UNANIMOUSLY.**

3. RSW Discount Program

Martello reviewed the process undertaken by the board and the Quality Committee on this project. In October, the board voted to release RFPs for the RSW equipment and storage. Martello and Padilla remember that there was agreement amongst board members that since the board had approved the RFPs, the Quality Committee could approve the RSW equipment RFP response as long as it was responsive to the RFP and met board-approved program guidelines. Following the January 4, 2018 Quality Committee meeting, concerns were expressed by a couple of board members about the divergence from the normal board approval process; it is not normal process for a committee to make a decision that is within the board's purview.

The chair inquired whether or not any board members needed to review the equipment vendor's response to the RFP. Christensen stated that he'd like board approval of the RFP response delayed two weeks to the in-person board meeting. He feels that the process has been rushed and that given staff's belief that the program's costs outweigh the benefits given unit availability in the marketplace, cannot support it.

Williams moved and Johnson seconded to approve the PacWest RFP response.

Solberg advised that he was the board member that had requested this meeting. He further requested the board to consider whether or not Williams has a conflict. Williams stated that he doesn't believe he has a conflict just because he may end up installing these units. Chairman Friccero ruled that Williams does not have a direct conflict and stated that board members could conceivably purchase one of these units, implying that everyone could potentially have a conflict.

Gibbons and Solberg corrected Friccero, and responded that there had been a discussion by the board that board members would not purchase these units in the first round of the program. Christensen is uncomfortable with the short meeting notice and his ability to digest the information just provided. Padilla clarified that the program savings, if the equipment RFP response is accepted, results in a \$700 savings (inclusive of shipping and storage) over what a fisherman could get on their own. The cost to BBRSDA is estimated to be \$1,568.26 in administrative costs. Solberg wanted to be on the record supporting Larry's concerns and will be voting no. He doesn't believe that this program is the best way to get more units to the fleet as he believes the free marketplace can do so. Christensen raised the issue of Martello's comments during the Quality Committee meeting relative to potentially offending major vendor partners and is concerned about potential blowback. He stated that marketing is the primary way that the BBRSDA can raise the value of the harvest to the fleet and believes that building partnerships is critical to that effort and could be jeopardized by this project. Williams stated that he's completely comfortable with what's taking place because the BBRSDA released an RFP that anyone could respond to. Martello spoke to Christensen's first comment regarding allowing more time for consideration and that she doesn't think that an additional two weeks will jeopardize acceptance of the equipment RFP response. She doesn't recommend moving forward with the project because the benefits don't justify the costs and that it isn't in the BBRSDA's best interest. Padilla agrees with Martello and doesn't feel this project will be a net positive to the organization, though staff will put their best effort to running the program if the board decides to move forward.

**MOTION CARRIED 5/2 on a roll-call vote: Wood – aye; Gibbons – aye; Williams – aye; Christensen – nay; Solberg – nay; Johnson – aye; Friccero – aye.**

Padilla reminded the chair that the warehousing RFP response hasn't been voted on so needs to be noted as a future agenda item. Christensen advised that he's spoken to a vendor that didn't respond to the warehousing RFP, feeling that it was too vague, and that the vendor would be willing to store the units for free in Naknek. Friccero agreed that BBRSDA should always watch for ways to pare costs and that the board should discuss it further. Gibbons would like to hold a Quality Committee meeting the day before the Bellingham board meeting. Martello advised that staff would be unavailable then due to travel. Friccero stated that given that, perhaps committee members could just have discussion in advance of the board meeting.

4. Adjourn

Solberg moved and Williams seconded to adjourn the meeting at 4:52 p.m. AST/5:52 p.m. PST. **MOTION CARRIED UNANIMOUSLY.**